Audited Financial Statements



December 31, 2019 and 2018

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Independent Auditor's Report

Board of Directors **Los Angeles Waterkeeper** Santa Monica, California

We have audited the accompanying financial statements of Los Angeles Waterkeeper, a nonprofit organization, which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Los Angeles Waterkeeper as of December 31, 2019 and 2018, and the changes in its net assets and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Juigley & miron

Los Angeles, California February 11, 2021

Los Angeles Waterkeeper Statements of Financial Position December 31, 2019 and 2018

		2019		2018
Assets	_		_	
Cash and cash equivalents	\$	546,100	\$	946,322
Accounts receivable		131,927		155,000
Contributions receivable		283,798		32,814
Employee advances				2,500
Prepaid expenses		20,941		28,629
Deposits—Note 4		30,000		30,000
Property and equipment, net—Note 3				
Total Assets	\$	1,012,766	\$	1,195,265
Liabilities and Net Assets				
Liabilities				
Accounts payable and accrued expenses	\$	101,834	\$	178,307
Accrued vacation payable		41,923		38,335
Deferred rent—Note 4		5,652		13,535
Total Liabilities		149,409		230,177
Net Assets				
Without donor restrictions		863,357		965,088
Total Net Assets		863,357		965,088
Total Liabilities and Net Assets	\$	1,012,766	\$	1,195,265

Los Angeles Waterkeeper Statements of Activities Years Ended December 31, 2019 and 2018

		2019	2018
Net Assets Without Donor Restrictions			
Support			
Contributions and grants	\$	646,608	\$ 847,138
Special events			
Gross revenue		232,099	160,803
Less cost of direct benefits to donors		(52,579)	 (63,112)
Special Events, N	Net	179,520	97,691
Revenue			
Program revenue—case recovery		445,835	828,062
Interest income		1,751	969
Other revenue		13,831	 12,653
Total Support and Reve	enue	1,287,545	1,786,513
Expenses			
Program services		1,120,524	1,545,235
Management and general		143,888	135,134
Fundraising and development		124,864	194,395
Total Expe	nses	1,389,276	 1,874,764
Change in Net As	ssets	(101,731)	(88,251)
Net Assets at Beginning of Year		965,088	 1,053,339
Net Assets at End of	Year <u>\$</u>	863,357	\$ 965,088

Los Angeles Waterkeeper Statement of Functional Expenses Year Ended December 31, 2019

		Program Services																
		Advocacy/ Litigation		Marine Program		Watershed Program		Education/ Outreach		Total Program Services		Manage- ment and General		Fundraising and Devel- opment		Special Events		Total
Expenses	Ф	264646	Ф	(O FOO	Ф	11/ 05/	Ф	110 (0)	Ф	E (1 101	Ф	(F F1F	Ф	07.007	Ф		Ф	P1 ((P1
Salaries	\$	264,646	\$	60,533	\$	116,256	\$	119,696	\$	561,131	\$	67,717	\$	87,826	\$		\$	716,674
Payroll taxes		20,527		4,695		9,017		9,284		43,523		5,252		6,812				55,587
Employee benefits		14,588		11,542		4,436		4,097		34,663		11,261		1,001				46,925
Total Personnel Expenses		299,761		76,770		129,709		133,077		639,317		84,230		95,639				819,186
Accounting		13,169		3,203		5,695		5,339		27,406		3,915		4,271				35,592
Boat expenses				20,162						20,162								20,162
Campaign support																		
Case recovery		186,465								186,465								186,465
Communications								33,513		33,513		2,350						35,863
Traveland																		
meetings		32,607		2,033		8,036		4,803		47,479		1,460		2,238				51,177
Cost of direct benefit																		
to donors																52,579		52,579
Dues and subscriptions		4,528		106		29		602		5,265		130		301				5,696
Insurance		3,798		1,034		1,643		1,540		8,015		1,129		1,232				10,376
Other expenses		574		109		1,328		2,713		4,724		788						5,512
Payroll service fee		1,233		300		533		500		2,566		366		400				3,332
Professional fees		16,755				323		1,350		18,428		26,954						45,382
Rent and occupancy		36,819		10,873		19,331		18,122		85,145		13,290		14,498				112,933
Supplies and																		
equipment		17,085		3,739		6,477		12,025		39,326		3,066		6,285				48,677
Workers compensation				2,713						2,713		6,210						8,923
Total Expenses by Function		612,794		121,042		173,104		213,584		1,120,524		143,888		124,864		52,579		1,441,855
Less expenses included with revenues on the statement of activities Cost of direct benefits to donors																(52,579)		(52,579)
Total Expenses	\$	612,794	\$	121,042	\$	173,104	\$	213,584	\$	1,120,524	\$	143,888	\$	124,864	\$		\$	1,389,276

Los Angeles Waterkeeper Statement of Functional Expenses Year Ended December 31, 2018

		Program Services																
_	Ad Lit					Watershed Program		Education/ Outreach		Total Program Services		Manage- ment and and General		undraising nd Devel- opment	Special Events			Total
Expenses	ф	100.004	ф	100 510	ф	04.00=	ф	5 7. 3 4.0	ф	460.00	ф	60.44 0	ф	440.40=	ф		ф	ć=0.044
Salaries	\$	193,284	\$	103,510	\$	96,095	\$	76,318	\$	469,207	\$	69,412	\$	113,625	\$		\$	652,244
Payroll taxes		13,152		13,671		4.000		4,007		30,830		13,609		7,782				52,221
Employee benefits		9,944		2,570	_	4,020	_	3,889		20,423		23,377	_	5,392	_			49,192
Total Personnel Expenses		216,380		119,751		100,115		84,214		520,460		106,398		126,799				753,657
Accounting		10,230		5,115		5,115		4,092		24,552		3,410		6,138				34,100
Boat expenses				37,388						37,388								37,388
Campaign support		190,000								190,000								190,000
Case recovery		457,085								457,085								457,085
Communications		2		2		2		34,808		34,814		1		2				34,817
Conferences and																		
meetings		25,903		6,292		13,915		5,348		51,458		1,062		3,749				56,269
Cost of direct benefit																		
to donors																63,112		63,112
Dues and subscriptions		4,792		423		423		588		6,226		282		508				7,016
Insurance		3,096		1,658		1,548		1,239		7,541		1,032		1,858				10,431
Other expenses		5,893		820		1,304		1,165		9,182		533		13,778				23,493
Payroll service fee		961		502		471		374		2,308		341		564				3,213
Professional fees		28,746		11,513		23,425		8,014		71,698		5,678		10,221				87,597
Rent and occupancy		31,797		17,224		17,224		13,779		80,024		11,483		20,669				112,176
Supplies and																		
equipment		12,493		7,575		14,538		9,039		43,645		3,970		8,547				56,162
Workers compensation		2,663		3,847		1,306		1,038		8,854		944		1,562				11,360
Total Expenses by Function		990,041		212,110		179,386		163,698		1,545,235		135,134		194,395		63,112		1,937,876
Less expenses included with revenues on the statement of activities Cost of direct benefits to donors																(63,112)		(63,112)
Total Expenses	\$	990,041	\$	212,110	\$	179,386	\$	163,698	\$	1,545,235	\$	135,134	\$	194,395	\$		\$	1,874,764

Los Angeles Waterkeeper Statements of Cash Flows Years Ended December 31, 2019 and 2018

	2019	2018
Cash Flows from Operations		
Change in net assets	\$ (101,731)	\$ (88,251)
Adjustments to reconcile change in net assets to net cash		
used in operating activities:		
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	23,073	(155,000)
(Increase) decrease in contributions receivable	(250,984)	83,169
(Increase) decrease in employee advances	2,500	(1,500)
(Increase) decrease in prepaid expenses	7,688	(11,234)
Increase (decrease) in accounts payable		
and accrued expenses	(76,473)	149,985
Increase (decrease) in accrued vacation payable	3,588	(2,574)
Decrease in deferred rent	(7,883)	(2,651)
Cash Used in Operating Activities	 (400,222)	(28,056)
Net Decrease in Cash and Cash Equivalents	(400,222)	(28,056)
Cash and Cash Equivalents at Beginning of Year	 946,322	974,378
Cash and Cash Equivalents at End of Year	\$ 546,100	\$ 946,322
Supplementary Disclosures		
Income taxes paid	\$	\$
Interest paid	\$	\$

Los Angeles Waterkeeper Notes to Financial Statements December 31, 2019 and 2018

Note 1—Organization and Summary of Significant Accounting Policies

<u>Organization</u>—Los Angeles Waterkeeper (Organization) is a California nonprofit public benefit organization dedicated to the protection and preservation of swimmable, fishable and drinkable waters of the inland and coastal regions throughout Los Angeles County.

Founded in 1993, the Organization's mission is to safeguard Los Angeles' inland and coastal waters by enforcing laws and empowering communities. In June 2012, the Santa Monica Baykeeper changed its name to the Los Angeles Waterkeeper. The new name better reflects the mission to protect and restore all waterways in Los Angeles County and will better enable the Organization to reach supporters and constituents throughout the region.

The Organization maintains a full-time staff of skilled environmental scientists, attorneys and educators, who preside over three major programs: Advocacy/Litigation, Marine and Watershed. All of these programs also conduct public education and outreach as follows:

<u>Advocacy/Litigation</u>—Advocacy has been at the core of the Organization's work since its founding. This work consists of both promoting progressive regulation by various local, state, and federal agencies in addition to enforcing current laws. Enforcement of the Clean Water Act and related environmental laws is the Organization's chief pursuits.

Marine Program—The Marine Program works to promote health and resiliency of Los Angeles County's coastal waters through monitoring and research, hands-on restoration, and education. The heart of the Marine Program is the Marine Protected Area Watch (MPA Watch). With MPA Watch, the Organization conducts coastal water monitoring trips, providing on-the-water learning opportunities for volunteers. This community-science survey experience often includes witnessing sea life, interactions with cargo barges, trash flows, and illegal fishing, which often serve as experiential reminders of how dramatically human behavior influences the planet and the importance of reestablishing a sustainable habitat. The Marine Program also engages in frequent outreach and advocacy work relating to the operations of several local and state oceanic agencies.

Watershed Program—The Watershed Program empowers Angelenos to steward their shared environment so that everyone has access to healthy, living, and safe waterways. The Organization works toward this goal primarily through two projects: The River Assessment Fieldwork Team (RAFT) and Community Water Watch. RAFT engages Angelenos in water quality and ecological health monitoring along multiple stretches of the LA River. Community Water Watch offers water sampling training to volunteers living in industrial communities that face high pollution burdens across LA County. The water quality analysis results support the Organization's Advocacy cases and partner community organizations' environmental justice work.

<u>Education/Outreach</u>—Public outreach and education activities are designed to teach local residents and students the value of water resources and what can be done to protect them. The Organization engages in this outreach function through local beach and river cleanups, as well as by maintaining a presence at community fairs, schools, and eco conferences.

Note 1—Organization and Summary of Significant Accounting Policies—Continued

<u>Financial Statement Presentation</u>—The financial statements are prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Organization's net assets are classified based on the existence or absence of donor-imposed restrictions. As such, the net assets of the Organization and changes therein are presented and reported as follows:

<u>Net Assets Without Donor Restrictions</u>—Net assets that are not subject to donor-imposed stipulations and that may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net Assets With Donor Restrictions—Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; such restrictions that may or will be met either by actions of the Organization and/or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity. Generally, the donors of such assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities. It is the policy of the Organization to record donor-restricted contributions received and expended in the same reporting period as support without restrictions.

Recently Adopted Accounting Principle—In June 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) No. 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This ASU clarifies and improves the scope of the accounting guidance for contributions received and contributions made. The clarifications and improved scope assist entities in 1) evaluating whether transactions should be accounted for as contributions (nonreciprocal) or as exchange (reciprocal) transactions, and 2) determining whether a contribution is conditional. The clarified guidance applies to all entities that receive or make contributions (grants). ASU No. 2018-08 has been adopted by the Organization for the year ended December 31, 2019, however, the retrospective approach requires that organizations reflect the effect of the new guidance in the earliest year presented in the financial statements. The Organization has determined that adopting ASU No. 2018-08 has had no material effect on the financial statements.

<u>Measure of Operations</u>—The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of the Organization's program services. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature; no such activities occurred during the years ended December 31, 2019 and 2018.

Note 1—Organization and Summary of Significant Accounting Policies—Continued

<u>Income Taxes</u>—The Internal Revenue Service (IRS) has classified the Organization as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and the Organization is exempt from California state income taxes from the Franchise Tax Board.

Accounting standards require an organization to evaluate its tax positions and provide for a liability for any positions that would not be considered 'more likely than not' to be upheld under a tax authority examination. Management has evaluated its tax positions and has concluded that a provision for a tax liability is not necessary at December 31, 2019 and 2018. Generally, the Organization's information returns remain open for examination for a period of three (federal) or four (state of California) years from the date of filing.

<u>Cash and Cash Equivalents</u>—Cash and cash equivalents consist of cash on premises generated through the course of daily activities and cash on deposit with banks as well as money market funds or short-term investments held at financial institutions, with original maturities of three months or less from the date of purchase.

<u>Concentration of Credit Risk</u>—The Organization maintains cash balances with various high quality financial institutions, where accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times, such cash and cash equivalent balances are in excess of the FDIC insurance limits. Management regularly reviews the financial stability of its cash and money market fund depositories and deems the risk of loss due to these concentrations to be minimal.

<u>Property and Equipment</u>—Purchased property and equipment are recorded at cost, and donated assets are recorded at the estimated fair value on the date of receipt. The Organization depreciates its property and equipment using the straight-line-method over the following estimated useful lives:

Boat 5 years Website 3 years

Repairs and maintenance costs are expensed as incurred. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used and gifts of cash or other assets that must be used to acquire and maintain long-lived assets are reported as restricted support. Absent explicit donor stipulations, the Organization reports expirations of donor restrictions when such long-lived assets are placed in service.

<u>Revenue Recognition</u>—The Organization's revenue recognition policies are as follows:

<u>Contributions</u>—Contributions are reported as support in the period received and as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expiration of donor restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions in the accompanying statement of activities. Contributions whose restrictions are met in the same year as the contribution is made are initially classified as net assets without donor restrictions.

Note 1—Organization and Summary of Significant Accounting Policies—Continued

<u>Program revenue-case recovery</u>—Revenues from case recoveries are recognized upon the settlement of litigation for individual cases. Revenues earned but not yet received are recognized as accounts receivable on the statement of financial position.

<u>Special Events</u>—The Organization conducts special fundraising events in which a portion of the gross proceeds paid by the participants represents payment for the direct cost of the benefits received by participants at the event. The Organization values benefits, primarily the meals and entertainment, at the actual cost.

<u>Functional Expenses</u>—The costs of providing the various program and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated between the program services and supporting services benefitted. Personnel expenses, accounting, communications, conferences and meetings, dues and subscriptions, insurance, other expenses, professional fees, rent and occupancy, and supplies and equipment are allocated on the basis of estimates of time and effort. All other functional expenses are charged directly to programs.

<u>Use of Estimates</u>—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Reclassifications</u>—Certain amounts in 2018 have been reclassified to conform with the 2019 financial statement presentation.

Note 2—Availability and Liquidity

The Organization's goal is generally to maintain financial assets to meet six to nine months of fixed operating expenses (approximately \$100,000 per month). As part of its liquidity plan, excess cash is invested in money market accounts and savings accounts. The bank in which the Organization's checking account is maintained also provides interest on a monthly basis.

The following represents the Organization's financial assets at December 31, 2019:

Financial assets at year-end:

Cash and cash equivalents	\$ 546,100
Accounts receivable	131,927
Contributions receivable	283,798
Current Availability of Financial Assets	\$ 961,825

Note 3—Property and Equipment

The major classes of property and equipment, net at December 31, 2019 and 2018 are as follows:

		2019	 2018
Boat Website		\$ 64,780 25,000	\$ 64,780 25,000
Less accumulated depreciation and amortization		89,780 (89,780)	89,780 (89,780)
	Net	\$	\$

Note 4—Commitments and Contingencies

In the normal course of operations, the Organization is subject to certain loss contingencies, such as litigation. In management's opinion, the liability, if any, for such contingencies will not have a material effect on the Organization's financial position.

Grants require the fulfillment of certain conditions as set forth in the instrument of the grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. Although that is a possibility, management deems the contingency remote since, by accepting the gift and its terms, it is acknowledging the requirements of the grantor at the time of receipt.

In October 2014, the Organization entered into an office lease agreement with a company affiliated with a board member and paid a \$30,000 rent deposit, which is included in deposits on the statements of financial position. The lease term ended on June 30, 2020, and has since transitioned to a month-to-month lease. The Organization incurred rent expense totaling \$112,933 and \$112,176 for the years ended December 31, 2019 and 2018, respectively. Minimum future rental payments under this non-cancelable operating lease are as follows for the years ending:

Year Ending December 31,		
2020		\$ 59,283
	Total	\$ 59,283

Considering the incremental increases in monthly rent throughout the life of the operating lease, the Organization recognized a deferred rent liability at December 31, 2019 and 2018 totaling \$5,652 and \$13,535, respectively.

Note 5—Employee Benefit Plan

The Organization has a defined contribution retirement plan covering substantially all of its employees. The Board annually determines the amount to be contributed to the plan. Participants are fully vested after five years of service. The Organization made no contributions to the plan during the years ended December 31, 2019 and 2018, respectively.

Note 6—Recent Accounting Pronouncements

Revenue Recognition—In May 2014, FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which supersedes most of the current revenue recognition requirements. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of time value of money in the transaction price and allowing estimates of variable consideration to be recognized before contingencies are resolved in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from an entity's contracts with customers. ASU No. 2014-09 is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted for fiscal years beginning after December 15, 2016. The guidance permits the use of either a retrospective or cumulative effect transition method. The Organization is evaluating whether this will have a material impact on its financial statements.

<u>Leases</u>—In February 2016, FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which requires organizations that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the statement of financial position for leases with terms exceeding 12 months. ASU No. 2016-02 defines a lease as a contract or part of a contract that conveys the right to control the use of identified assets for a period of time in exchange for consideration. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease payments, as well as capitalize initial direct costs as part of the right-of-use asset. ASU No. 2016-02 is effective nonprofit organizations with annual periods beginning December 15, 2021, with early adoption permitted. The Organization is currently evaluating the impact that the adoption of ASU No. 2016-02 will have on its financial statements.

Note 7—Subsequent Events

In early March 2020, the COVID-19 virus was declared a global pandemic. Since then, business continuity, including supply chains and consumer demand across a broad range of industries and countries, has been, and continues to be, severely impacted, as governments and their citizens take significant and unprecedented measures to mitigate the consequences of the pandemic. The Organization is continuing to conduct its activities, primarily on a remote basis and to monitor the ongoing impact of the pandemic response on its overall operations. In addition, the following related subsequent events occurred:

- On April 20, 2020, the Organization received \$130,260 in Paycheck Protection Program (PPP) funding from the U.S. Small Business Administration (SBA). While these funds carry loan repayment terms, it is the opinion of management that all funds received will be forgiven under the present terms of the PPP.
- On April 27, 2020, the Organization received a loan in the amount of \$9,000 through the SBA's Economic Injury Disaster Loan program. The loan is designed to provide for short term working capital needs, does not require any payments for twelve months, carries a 2.75% interest rate, matures in 30 years, and is secured by substantively all assets of the Organization.

Note 7—Subsequent Events—Continued

Since the future cumulative financial impact of the pandemic on the Organization cannot be assessed at the time of this reporting, no corresponding adjustment has been made to these financial statements.

Management evaluated all activities of the Organization through February 11, 2021, which is the date the financial statements were available to be issued, and concluded that, other than the operational changes made by the Organization in response to the global pandemic the Organization's monitoring of the global pandemic and receipt of the SBA funding and loan, described above, no other material subsequent events have occurred that would require adjustment to the financial statements or disclosure in the notes to the financial statements.